Im: 1-15-98

L. E. MacWilliams
Region Operations Manager
Buffalo #1600

January 15, 1998

TO: Robert Steele, Steven Sheft, Georgia Bain, Mike Tisinger, Sue Haskin, Joe Salerno, Scott Close, Ray Cote

RE: WHOLESALE PARTNERS PROMOTION REPORTING: FSC-7B

Ladies & Gentlemen:

Please reference the attached FSC letter relative to Direct Account promotion reporting. Direct Accounts appearing on the list have reported promotion descriptions as noted - please review these descriptions for accuracy.

If a Direct Account which handles our promotions does not appear on the list, the account should be contacted as soon as possible to determine what the reporting problem is. As you are aware, all reporting problems ***must*** be resolved prior to the start of 2nd quarter in order to assure maximum payout for the Wholesales Partners program.

Should you have any questions, please contact me.

Sincerely,

Lori MacWilliams

L.E. MacWilliams
ROM/#1610
:etb

cc: DM's
S. Rush

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